

New Business Opportunities for HERS Raters

Positioning HERS Raters as the Resource for Energy Code Compliance Verification

2019 RESNET Building Performance Conference

What We Will Cover

- ICC Background
- Evolution of Energy Codes
- Overview of Energy Code Related Services
- Employment Outlook for Code Compliance/Verification
- Career in Energy Code Compliance/Verification
- Next Steps

Background: International Code Council (Organization)

- Nonprofit corporation
- Membership of over 60,000
- Self-funded (receives no funding from federal or state government)
- Staff of more than 300 engineers, architects, administrators and support staff
- Ourrently maintain 15 base codes and 13 standards
- Codes updated triennially

Background: International Code Council (Codes)

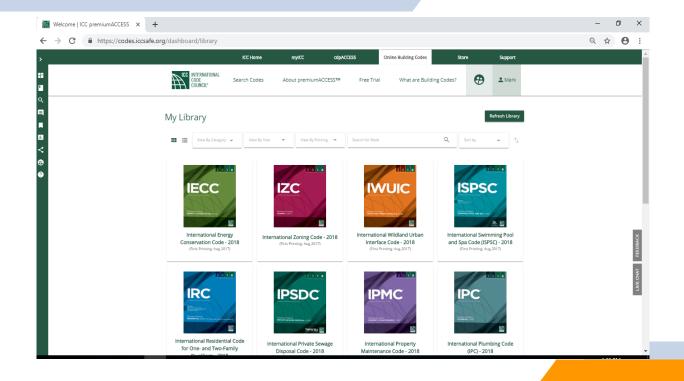
15 ICC Codes

- Structural/Life Safety
- Plumbing, Mechanical & Fuel Gas
- Energy
- Fire Safety
- Property Maintenance
- Zoning
- Green Construction
- Swimming Pool & Spas





Background: International Code Council (Online Building Codes codes.iccsafe.org)



Background: International Code Council (Codes)

Five Tenants of the Code Development Process

- Openness
- Transparency
- Balance of Interest
- Due Process
- Consensus



Background: International Code Council (Codes)



ICC CODE DEVELOPMENT PROCESS

BY THE NUMBERS



CODE CHANGES







207,176
VOTES CAST



- Key impetus for Energy Codes
 - Oil shocks 1973 & 1979
 - 1975 Energy Policy and Conservation Act
 - Comprehensive approach to federal energy policy
 - Energy Policy Act of 1992
 - All states must review and consider adopting the national model energy standard



- Building energy consumption grew between 1980 and 2009 by nearly 48%*
- Commercial and residential buildings account for approximately 40% of total US energy consumption *

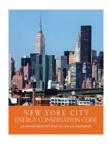


*Resources: Alliance Commission on National Energy Efficiency Policy

- Development of Residential Energy Codes
 - ➢ ASHRAE Standard 90-75
 - 1977 Model Conservation Energy Code
 - 1983 CABO Model Energy Code (MEC)
 - 1998 International Energy Conservation Code (IECC)
 - 2000 International Residential Code
 - 2018 IECC (current edition)
 - 2021 IECC (scheduled for release in mid to late 2020)

- IECC adopted or in use in 48 states
- Adopted/adapted in Abu Dhabi, parts of the Caribbean, Mexico (voluntary)
- IECC with ASHRAE 90.1 as a compliance path for commercial









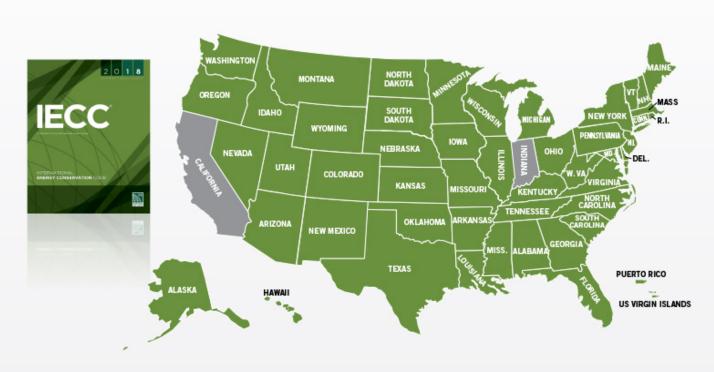






INTERNATIONAL ENERGY CONSERVATION CODE ADOPTION MAP

The IECC is in use or adopted in 48 states, the District of Columbia, Puerto Rico and the U.S. Virgin Islands.



IECC administered at the state and/or local level

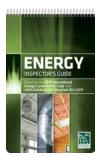


States that Allow the ERI Compliance Option in the *International Energy Conservation Code*® (IECC®)



Overview of Energy Code Related Services & Publications

- Support Publications
 - Standards
 - Commentary
 - Inspector Guides
 - Study Companions
 - Significant Changes













Overview of Energy Code Related Services & Publications

- Training
- Energy Courses directly from ICC
 - IECC Essentials
 - ERI Index Compliance
 - ➢ IECC Update
 - Performing Residential Energy Inspections
 - Performing Residential Energy Plan Reviews
 - Online offerings/Webinars/Virtual Classroom
- Preferred Provider Network
 - Over 400 Preferred Providers
 - Over 300 energy course offerings to choose from

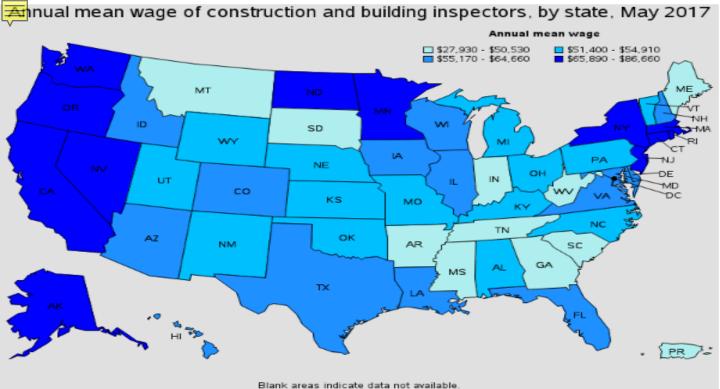




Code Compliance: Employment Trends/Outlook (BLS)

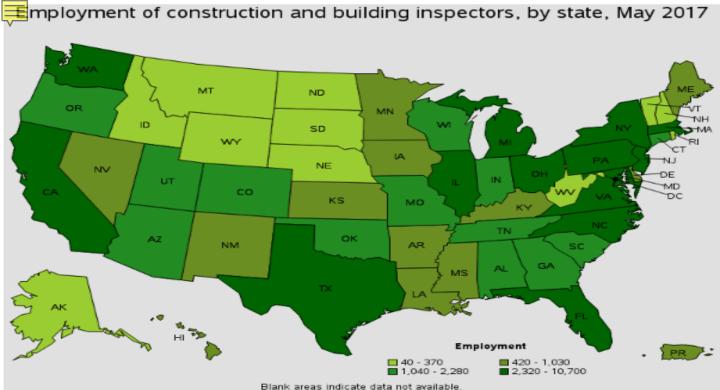
- Building and Construction Inspectors
 - 2017 Median wages: \$59,090
 - Number of jobs: 105,000
 - Job Outlook (2016-2026): 10%growth (7%for all occupations)
 - Net increase of 10,500 jobs for 2016-2026 period
 - Nearly half employed by government

 - Certified construction/code officials have best jobs



Top paying States for this occupation:

State	Employment (1)	Employment per thousand jobs	Location quotient (9)	Hourly mean wage	Annual mean wage (2)
<u>California</u>	10,700	0.64	0.92	\$41.66	\$86,660
<u>Alaska</u>	220	0.68	0.99	\$41.60	\$86,530
District of Columbia	290	0.41	0.60	\$39.92	\$83,040
North Dakota	240	0.57	0.83	\$35.98	\$74,840
<u>Washington</u>	3,000	0.94	1.36	\$35.66	\$74,180



States with the highest employment level in this occupation:

State	Employment (1)	Employment per thousand jobs	Location quotient (9)	Hourly mean wage	Annual mean wage (2)
<u>California</u>	10,700	0.64	0.92	\$41.66	\$86,660
<u>Texas</u>	7,890	0.66	0.96	\$27.80	\$57,820
New York	7,240	0.79	1.13	\$32.10	\$66,770
<u>Florida</u>	6,980	0.83	1.20	\$27.68	\$57,570
<u>Pennsylvania</u>	5,610	0.97	1.40	\$26.32	\$54,750

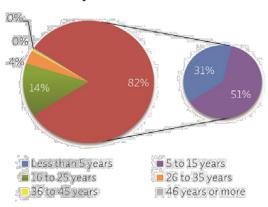
Code Official Profile: 2014 ICC Survey

- Survey Highlights
 - 3,850 respondents covering all 50 states
 - Typical respondent between ages of 55 and 64
 - Salary range between \$50,000 and \$75,000
 - 51%surveyed indicated they plan to leave profession within 5 to 15 years
 - Great recession of 2008 drove many from the industry due to massive layoffs
 - Demand for code officials is growing, supply is dwindling
 - Movement to privatize many aspects of code enforcement.

Code Official Profile: 2014 ICC Survey

- Between 26 to 35 years experience in building industry
- 82%percent plan to leave industry within 15 years
 - ☐ Of that 82% 31% plan to leave within 5 years

Plans to Retire



Employment Trends/Outlook

- Mass exodus of talent due to retirements will leave a serious shortage of Code Officials and Inspectors
- Many who have left the industry due to the past recession (layoffs) are not coming back
- Outsourcing certain Building Department activities is increasing (reliance on third parties)
- Sustained economic recovery driving up demand for code officials, inspectors, etc.
- The building industry in general is experiencing similar trends
- Complexity of codes/standards is demanding more specialization

Employment Trends/Outlook

Key Takeaways

- Organic growth will not solve this impending problem
- Wages are driven by supply and demand creating upward pressure on wages
- Trend for outsourcing certain Building Department activities will increase (reliance on third parties)
- Time is not our ally

Outlook

Industry Outlook:
Labor Demand



Industry Outlook:
Labor Supply



Building Departments are Strapped for Time

A recent survey shows:

- 45% of IECC residential plan review is conducted in under 20 minutes
- 37% of IECC commercial plan review is completed in less than 40 minutes

Studies Show the Value of Third Parties

THIRD-PARTY CODE INSPECTION TRADE-OFFS

Pros

- Enhanced city energy code inspection capability, reduced inspector workloads.
- Less permitting time, more compliance.
- Lower project costs, quicker turnarounds; accelerated local property tax enrollment.
- Better quality control, more project oversight (city sets inspector criteria).
- · Increased market awareness of project developer.

Cons

- Oversight can be time consuming; checks and balances can deplete code officials' resources.
- Difficulty establishing trust between city permitting office and inspectors.
- Potential construction cost increases if hiring required of contractors.

HERS Raters have an Inherent Understanding of Building Science

Insulation



Insulation traps pockets of air Stagnant air pockets create the R-value

Air Barrier



Stopping the movement of air from scrubbing away the stagnant air pocket Now it works

19 RESNET Building Performance Conference

HERS Raters Understand the Life-Safety Contribution of Energy Efficiency

Works in Tandem with Model Codes **Extreme Weather** Resiliency **Protection Durability** ensures home is livable Better envelopes for decades - more lives saved **Moisture Indoor Air Quality** Management "Build tight, Rot, mold, ventilate right" mildew

Fire Safety

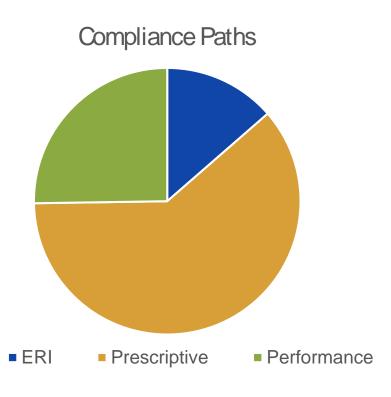
Third Party Firms, a Small Sample

- Colorado Code Consulting
- Lee Roberts Inspection
- US-Eco Logic
- A Closer Look Inspection Services
- Bluegill Energy
- Bureau Veritas
- DRS Third Party Energy Inspectors in Washington

Know Your Market

LIST OF ENERGY CODE PROVIDERS						
Contractor	Energy Provider	Phone	Email			
A CLOSER LOOK	HEMSELL, JIM	(940) 268-6688	Jim@dailasenergyinspection.com			
ACE COMPANIES	DELUDE, CHERIE	(469) 899-6050	acecompaniestexas@gmail.com			
ADVANCED ENERGY SOLUTIONS	WALLACE, LARRY	(972) 423-2500	energyrater@live.com			
AFTER HOURS ENERGY INSPECTIONS	CRAWFORD, DANIEL	(214) 734-3173	dccrawford@peoplepc.com			
ALERT RESIDENTIAL INSP	HACKNEY, JERRY D	(817) 808-0274	alertinspection@hotmail.com			
ALIAS ARCHITECTS	ALALI, BAN	(214) 500-1273	balali@allasarch.com			
ASSURED HOME PERFORMANCE	YOUNG, MARVIN	(469) 443-3171	marvin@assuredhp.com			
BLINK ENERGY INSPECTIONS	ALLEN, MAVERICK	(469) 240-2399	maverickwallen@gmail.com			
BLUEGILL ENERGY MANAGEMENT	FARMER, CLAYTON	(281) 802-1224	cfarmer@bluegillenergy.com			
BLUE LINE DESIGN	YOUNG , NOAH	(817) 565-3126	noah.young@me.com			
BOSTROM ENERGY CHECK	BOSTROM, DAVID	(214) 585-3352	bostrom27@yahoo.com			
BUILDING SOLUTIONS	CLARK, RUSSELL	(214) 221-9145	rclark@buildingsoins.com			
BURGESS CONSTRUCTION CONSULTANTS, INC	SANDLIN, RICKY	(214) 888-7310	rsandlin@burgess-inc.com			
CITY SERVICE LLC	WEBB, JOHN	(972) 937-8283	Johnwebbjr@energysmart.us.com			
CODE COMPLIANCE SERVICES	BROWN, ROBERT	(817) 715-7171	rbrownccs@yahoo.com			
CONSTRUCTION CONCEPTS, INC.	RODRIGUEZ, ELIAS	(214) 946-4300	ellas@buildingplansandpermits.com			
DFW CONSULTING GROUP, INC	MCCULLOCH, WELDON JR.	(972) 827-2606	w/mcculloch@dfwcgl.com			
DFW ENGERY CHECK	SCHIRF, MIKE	(469) 231-1882	schirf1@yahoo.com			
DFW GREEN CODE	DEVINE, MARK	(214) 886-1431	mark@dfwgreencode.com			
DWELL GREEN OF DALLAS	TAYLOR, ROGER K	(214) 509-8582	rtaylor@dgdallas.com			
ENERGYWISE	RUE, RICHARD	(972) 365-8317	rirue@sbcglobal.net			
ENERGY EFFICIENT MEASURES	ESTRADA, JOSE	(214) 875-3249	eemeasures@att.net			
ENERGY INSPECTORS TEXAS	MCGHIE, CODY	(469) 441-9795	cmcghle@energyinspectors.com			
ENERGY IQ	SENGLIN, CRAIG	(214) 929-7317	cralg.senglin@energylq-usa.com			
ERIC L DAVIS ENGINEERING	POOLE, ROB	(972) 342-7430	robp@eidengineering.com			
ESTES, MCCLURE & ASSOC.	GENTRY, JOSH	(903) 581-2677	gentry@estesmcclure.com			
EVANS SERVICE COMPANY, LLC	EVANS, REBECCA	(972) 351-9302	rebecca@evansservicecompany.com			
FACILITY PERFORMANCE ASSOCIATES	ALBERT, COREY	(972) 386-0144	gjkettier@att.net			
FOX ENERGY SPECIALISTS	LYONS, DONNIE	(817) 546-0160	dlyons@foxenergyspecialists.com			

Compliance Paths



ICC/RESNET: A Natural Synergy

- Taps knowledge base of RESNET and its members to improve level of code compliance
- Recognizes the shared mission to promote energy efficiency through education
- RESNET Members can serve as a resource in raising efficiency of building performance
- Helps meet the challenges of demographic shift of code related workforce

Expanding Opportunities for RESNET HERS Raters

Energy Code Compliance Verification

Opportunity to expand into areas with higher demand

Broaden Portfolio of service offerings

\$
Performance Path
(R405, R401-R404 'Mandatory')

Prescriptive Path

(R401-R404)

ERI Path

(R406 & RESNET/ICC 301)

Expanding Opportunities for RESNET HERS Raters

Perf. Compliance
Report

ICC/RESNET
Certificate:
Performance Path

ICC/RESNET
Certification

Residential Energy Inspect./Plans Exam. 79

Importance of ICC Certification

- Certification as Residential Energy Inspector increases marketability to jurisdictions/building industry
- ICC Certification has portability
- Code Officials are struggling to keep up and often rely on third parties for help
- ICC is a trusted brand with jurisdictions throughout the US and around the globe
- Certification reflects code competency
- Third Party Certified individual has greater credibility with Code Official

Importance of ICC Certification

- Energy Certificants by the Numbers
 - □ 1,600 ICC Commercial Energy Inspectors
 - □ 1,040 ICC Commercial Energy Plans Examiners
 - 2,775 Residential Energy Inspector/Plans Examiner

Energy Certification Program

- Available through Internet (PRONTO) or computer based testing center (CBT)
- Over 400 testing centers in US (PearsonVUE)
- Certification renewal every 3 years
- Most examinations are around \$200



Becoming ICC Certified as a Residential Energy Inspector

- Pass Residential Energy Inspector/Plans Examiner test
- 50 multiple-choice questions
- Open book, 2-hour exam
- Once passed, it is good for three years
- Renewed every three years by obtaining CEUs



2019 RESNET Building Performance Conference

Next Steps

Take advantage of the ICC/RESNET Special Offer

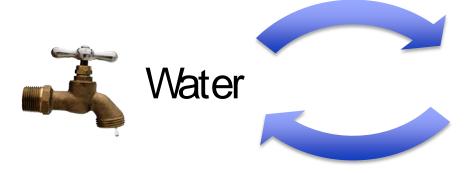


Next Steps

- Bundle includes:
- 1 year ICC Professional Membership
- Free code opinions on all ICC Codes
- Member discounts
- Complimentary IECC
- Complimentary ANSI/RESNET/ICC 301, ANSI/RESNET/ICC 380
- Voucher to take Certification exam
- Online subscription to Building Safety Journal
- Savings of more than \$100.00

Next Frontier

- Residential Inspection
- Water Efficiency Ratings



Energy



2019 RESNET Building Performance Conference

QUESTIONS



International Code Council

Mark Johnson Executive Vice President mjohnson@ccsafe.org International Code Council

Michelle Britt, LEED AP Director, Energy Programs mbritt@iccsafe.org RESNET

Ryan Meres Program Director ryan@resnet.us